

February 1, 2010

**I-NET becomes first in Japan to attain “VMware Solution Competency”  
virtualization solution business brand**

I-NET Corp. (hereinafter, “I-NET”) is proud to announce that it became the first party in Japan to attain the Infrastructure Virtualization Competency offered by VMware Inc., Japan’s most prominent vendor of virtualization solutions.

[About VMware Solution Competency]

VMware has prepared a virtualization solution competency that enables reselling partners to demonstrate their expertise to clients.

Currently, four types of VMware Solution Competencies are available: Infrastructure Virtualization Competency, Business Continuity Competency, Desktop Virtualization Competency and Virtualization Management Competency. Certification in each of these can be earned through fulfilling certain conditions that include undergoing various forms of training and achieving client adoption results.

Attaining VMware Solution Competency allows reselling partners to clearly differentiate their expertise in virtualization regardless of differences in company size, business model, or market focus. This enables client credibility to be earned instantly.

**Infrastructure Virtualization Competency**

Earning this competency is your company’s launching point to earning more VMware Solution Competencies.

The Infrastructure Virtualization Competency recognizes partners for their demonstrated ability to virtualize and consolidate server environments using a VMware virtualization solution.

**Business Continuity Competency**

Be the trusted advisor for architecting VMware virtualization deployments that minimize downtime and protect important data.

This competency recognizes your company’s expertise in deploying VMware solutions for data protection, high availability and disaster recovery.

**Desktop Virtualization Competency**

Become a VMware universal client solution expert with the Desktop Virtualization Competency.

This competency recognizes your expertise in deploying VMware solutions for virtualizing desktops and applications.

**Virtualization Management Competency**

This competency recognizes your company’s ability to provide end-customers with the VMware solution to scale virtual infrastructure, optimize service delivery and streamline IT processes.

[Initiatives in Cloud Computing and Virtualization Solutions]

Since the financial crisis that reared itself in the fall of 2008, certain economic indicators have pointed to a recover on the horizon. Nonetheless, given prevailing concerns that deflation and the appreciation of the yen will persist, and the lack of transparency regarding the future economic climate, businesses are feeling the push to achieve an additional level of cost reductions. The areas of IT investment and operation conducted by businesses are no exception, and given the existing demand for cost cutbacks, further efforts to strengthen competitiveness are necessary not only to maintain the status quo, but also to enable future business expansion. Faced with these kind of circumstances, rather than holding and operating IT assets on its own, more and more businesses are examining the use visualized external infrastructure environments and applications to achieve greater reductions in TCO than ever before. Simultaneously, the free and unrestricted use made possible with network-based cloud computing is also being met with increasing attention.

I-NET had come to the conclusion that a combination of a data center and virtualization technology was necessary in order to enable cloud computing. In June 2009, the company initiated the operation of a next-generation data center (2nd data center) boasting the latest technology and the highest class of security available within Japan. Additionally, in order to achieve maximum effective utilization of advanced virtualization technology, a team of certified VMware technicians have been given instruction and training from an early stage. These efforts have enabled us to work towards attaining certification as a VIP Enterprise Partner and VAC Partner. Furthermore, in December 2008, fifteen official corporate members of the crown service provider conference headed up by I-NET elected to adopt cloud computing. This served to spearhead aggressive efforts by I-NET to promote the widespread use of that system.

On October 20, 2009, the results obtained through these efforts culminated in I-NET commencing the provision of “Virtualization All in One Services,” or “VAiOS” for short, as a new form of cloud computing service fusing a data center and virtualization technology. Based on a Virtualization Operation Center, or VOC®, established within I-NET’s 2nd data center, VAiOS offers a one-stop service for all virtualization systems design, construction, operation and monitoring, and private cloud services. This advanced, high-quality virtualization service is capable of effectively reducing the TCO associated with client IT usage by over 40% of original levels and scaling back IT assets to a level under 50%.

[Future Initiatives]

Going forward, I-NET will attain the remaining three VMware Solution Competencies. At the same time, continual efforts will be made to improve individual technical capability, further boost expertise regarding virtualization, provide our Virtualization All in One service (VAiOS), using our 2nd data center as a base, with the latest technology and the highest quality, and enhance the content of our cloud service that will perfectly match client needs

( Reference data )

**[Virtualization All in One Services (VAiOS) menu]**

1. Virtualization design/construction service

Clarifies objectives and defines requirements leading to the installation of virtualization. At the same time, an assessment of existing systems is conducted, and a report on integration rate and ROI appraisal is created.

(1) Definition of requirements/understanding current status/basic design

Planning of standardization through virtualization projects

Sizing through capacity planning

Design that will allow the realization of multiple virtualization merits

(2) Virtualization foundation construction

P2V service using VMware Converter

Application operation verification support service

Test operation/construction/deployment

2. Virtualization operation consulting service

(1) Virtualization basic operation

(2) Resource management/tuning

(3) Availability

(4) Virtual desktop

(5) Virtualization DR

\*FalconStor Software products will be used for virtualization DR.

3. Virtualization operation proxy service

In order to conduct virtualization operations in-house, sizeable budgets and investment in human resources are essential for the training and educational timeframes of engineers. VOC® offers proxy services that cover these points.

(1) Virtualization Operation Center service (VOC® service)

Virtual machine creation, structural modification

Virtual environment monitoring

Schedule setting

Resource monitoring

Updating

HA management (VMware HA)

Backup (VCB based) Other

(2) PaaS coordination type cloud service (Easy Cloud Service – Business patent pending)

Housing – ROI consulting for PaaS

Owned assets – Integrated management through coordination with PaaS, standard or custom settings compliant SaaS

**[Virtualization All in One Services (VAiOS) merits]**

**Provision of inexpensive high quality total virtualization services**

1. Realization of shortened return on investment terms through optimum installation plans
  - (1) Integration impact assessment through capacity planning
  - (2) Design that can realize reductions in both initial installation costs and operation/maintenance costs.
  - (3) IT foundation that can realize even more merits of virtualization through multiple steps.
  
2. Reduced operational load through the world's first VOC® service
  - (1) Enables provision of high level virtualization operation support/proxy services by accredited virtualization engineers.
  - (2) Reduction in operational costs through centralized management via remote or data center housed environments.
  - (3) Easy realization of internal cloud computing environments through coordination with PaaS areas within the data center.

**[Effects]**

- More than 40% comparative reductions in TCO
- Possibility of increasing ability to inhibit operational costs by more than 5 times
- Over 50% reduction in owned assets through parallel use of cloud services
- Reductions in IT device reconfiguration, operation/maintenance costs
- Substantial reductions in running costs such as electricity costs
- Shortened term leading up to commencement of server use
- Improved user friendliness allowing usage only as required
- Improved availability/reliability through HA and FT, etc.
- Improved security levels

**[Virtualization All in One Services (VAiOS) background]**

In order to realize VAiOS, I-NET and VMnet train and develop the various necessary engineers and, as an alliance partnership with VMware K.K., are proactively engaged in the following activities.

- Further training and development of VMware accredited engineers in order to achieve maximum effective utilization of the high level virtualization technologies of VMware K.K.
- Concentrating on activities pertinent to VMware K.K.'s council for cloud service providers as one of the 15 full members.
- Promotion of client acquisition activities as a VMware K.K. accredited VIP enterprise partner.
- Acquisition of VAC (VMware Authorized Consultant) partner status and conclusion of a TAM (Technical Account Manager) program contract, a professional VMware service, with VMware K.K.

Henceforth, with I-NET's data center as a base, I-NET and VMnet aim to progressively enhance virtualization services and the cloud services menu, as well as the alliance partnership.

## **Features of the 2nd Data Center**

### 1. Location affords enhanced convenience and safety for the metropolitan area

The 2nd Data Center has recently been constructed on solid ground with minimal risk of either flooding or liquefaction. Mindful of the region's constant natural risks, it is sited some 9 km inland at an altitude of 48 m above sea level, yet is about 37 km from the urban center. Although it is located in the Tokyo suburbs, it has convenient access to the city center, and the center can be visited in the event of a disaster.

### 2. Facility incorporates the most rigorous safety measures in the country

The building incorporates a seismic isolation system (a quake-absorbing structure) using the hybrid TASS construction method, and power supplies and air-conditioning systems, etc. based on redundant configurations are provided to support disaster recovery and business continuity plans (BCP). A 2-system power receiver is used for the extra high voltage of 66,000 V, the power generator can operate continuously for 48 hours even in the event of a power cut, and – in the event of a disaster – operations can still continue beyond that thanks to an automatic fuel supply system.

### 3. State-of-the-art security system

In order to ensure security at the data center, access is controlled by non-contact IC cards, passwords and biometric technology (iris verification), while entry and exit to/from rooms is controlled through a combination of flapper gates and mantraps. A rigid security system has also been established by monitoring and storing images using a cutting-edge ITV camera.

### 4. Environment-friendly ecological data center

An airflow design has been adopted using advanced thermal analysis technology and a cutting-edge VR system – “Hybrid Vision” – to simulate a warmer environment.

Ensuring a 77-cm free access height and five-meter story height, a more efficient air-conditioning system has been designed by adopting flat ceiling slabs, reducing electricity consumption using an energy monitoring system, and supporting ecological IT, such as reducing the load imposed on facilities and equipment, etc. by collecting waste heat using a total heat exchange ventilation strategy.

The 2nd Data Center was assessed as “A rank” under the Comprehensive Assessment System for Building Environmental Efficiency (CASBEE Yokohama).

### 5. Open carrier network

Open carrier network - Nodes are set up for a number of carriers for quick access to users' networks, enabling speeds of 10G or more with large volume communication from the introduction stage.

\*Dedicated site for the 2nd Data Center     <http://www.inet-datacenter.jp/english/index.html>

\* Company and product names printed in this press release are the trademarks and proprietary product names of their respective companies.

### I-NET CORP. Overview

Trade name	I-NET CORP.
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Phone#	+81-(0)45-682-0800(main)
Founded	April 22,1971
Listing	Tokyo Stock Exchange 1st Section of the Tokyo Stock Exchange(code:9600)
Business operations	Data processing service Software development
Net sales	¥25,385million(FY2008:consolidated)
Capital	¥3,203million(as of March 31,2009)
Employees	Non-consolidated 1,053,consolidated 1,712(as of April 1,2009)
Qualifications	Ministry of Health, Labour and Welfare Filed notice of Specified Workers Dispatching Undertaking
	Ministry of Economy, Trade and Industry Authorized as System integrator
	Ministry of Internal Affairs and Communications Notifying telecommunications Carrier
	JIPDEC Permitted for the Use of Privacy Marks
	JQA Acquired the certification of ISO 9001:2000 Acquired the certification of ISO14001 Acquired the certification of ISO/IEC27001
Web site	<a href="http://www.inet.co.jp/english/index.html">http://www.inet.co.jp/english/index.html</a>

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