



**Supplementary
Briefing Materials
for Financial Results**
Fiscal Year Ended March 2024

I-NET Corp.
[TSE, Prime Market: 9600]

May 9, 2024

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Summary for FY Mar2024

Net sales

37,763 million Yen

YoY change

+2,774 million Yen

+7.9%

Operating profit

2,887 million Yen

YoY change

+758 million Yen

+35.6%

Net profit attributable to owners of parent

2,197 million Yen

YoY change

+854 million Yen

+63.6%

ROE

11.7%

YoY change

+4.0 points

Net sales recorded a significant YoY increase and achieved a record high.

- Our Information Processing Services are expanding with cloud services, Commissioned calculation services for gas stations is progressing smoothly, and Mailing Services have recovered.“
- Our System Development Services have mainly achieved favorable progress in development for the financial industry. However, the space-related sector underperformed the company's initial expectations due to delays in rocket launches.

Operating profit significant increased

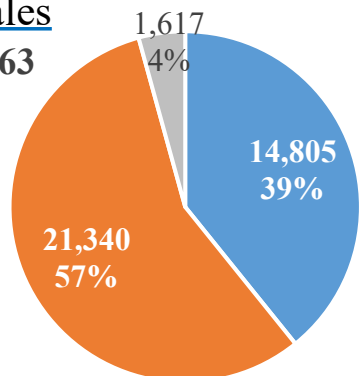
- Gross profit increased despite the ongoing high costs due to soaring electricity prices, as price revisions and cost control measures proved effective.
- As a result of improved profitability, operating was able to achieve a significant increase, absorbing the increase in selling, general, and administrative expenses such as personnel costs.

Net profit attributable to owners of parent rose approximately 63.6% YoY

- Net income for the current period exceeded the initial forecast, achieving a significant increase of +63.6% compared to the previous period.
- The net profit was positively affected by approximately 200 million Yen from the sale of investment securities.
- ROE (Return on Equity) improved significantly by +4 points compared to the previous period, reaching 11.7%.

Net sales

37,763



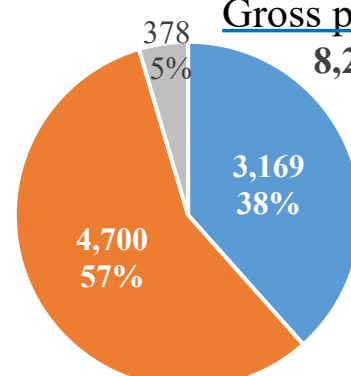
Breakdown by service

Unit: million Yen

- Information processing services
- System development services
- Product sales

Gross profit

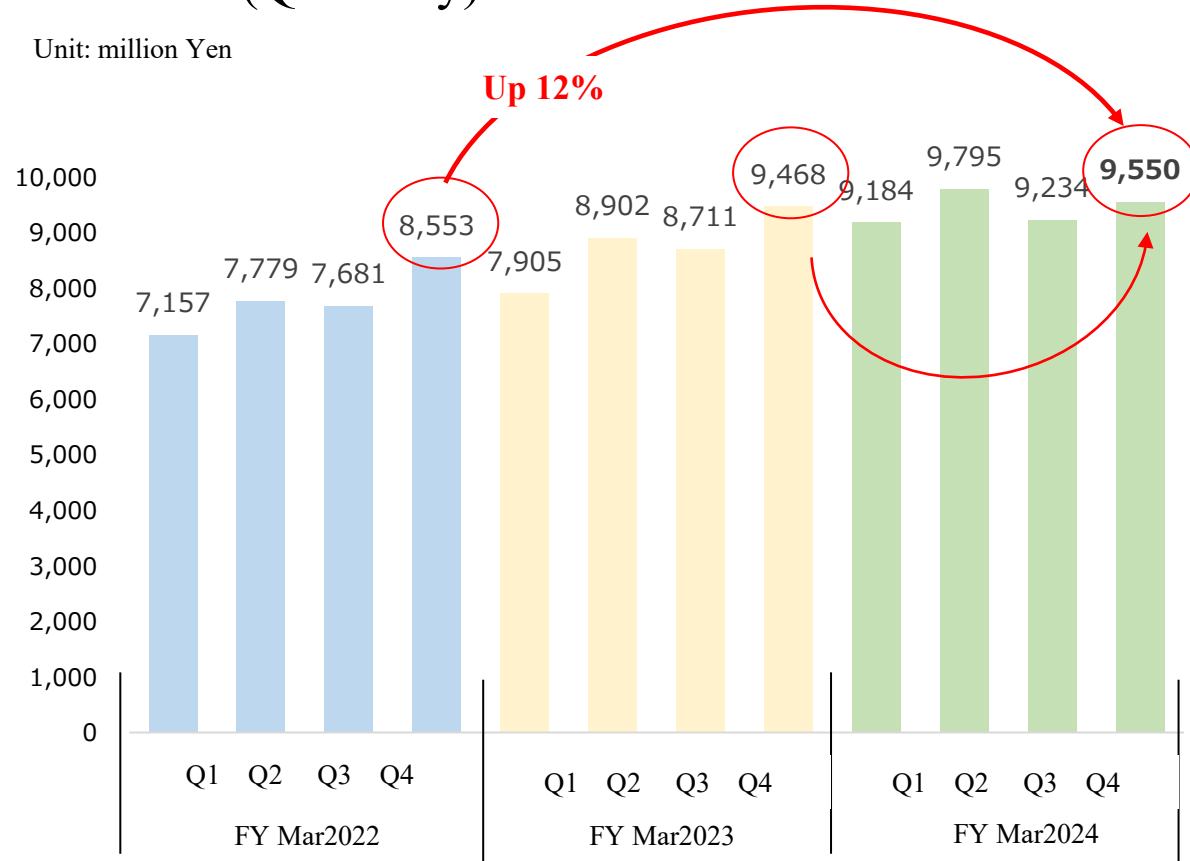
8,248



Summary of quarterly earnings

Net sales (Quarterly)

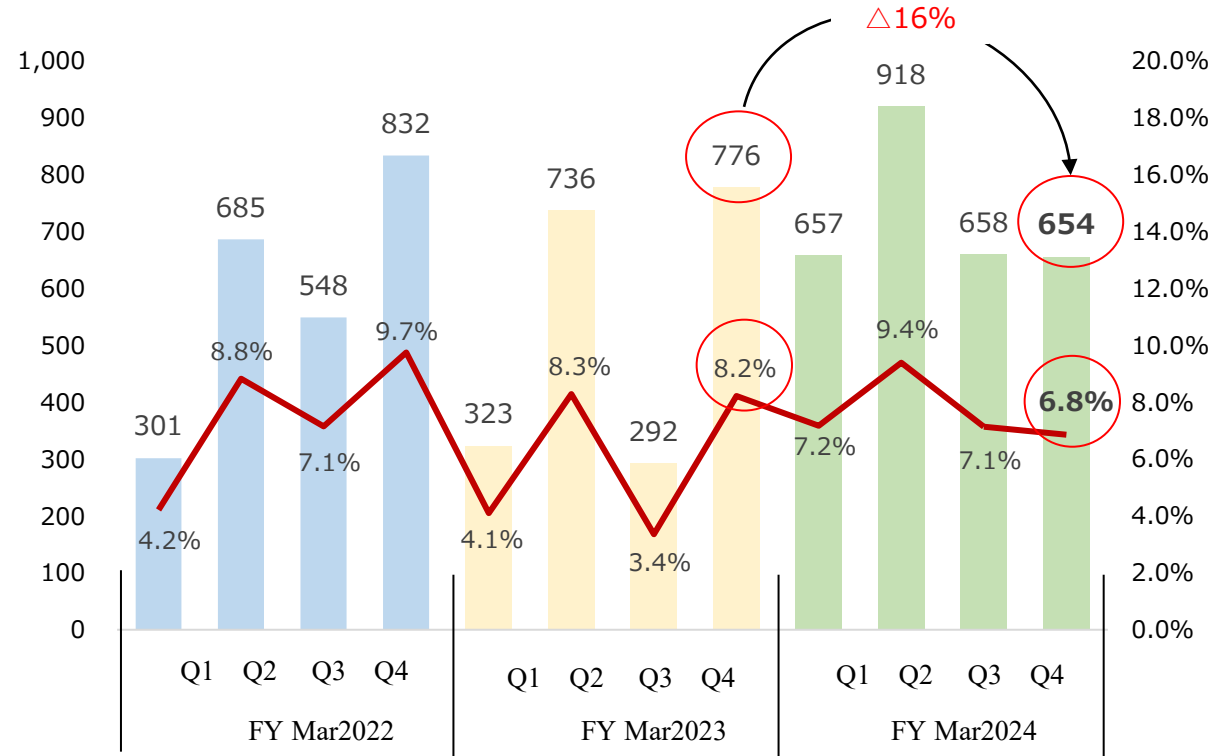
Unit: million Yen



Operating profit (Quarterly)

Unit: million Yen

The red line shows the Operating profit rate



Q4 FY2024: Quarterly Net sales are flat, and Operating profit is down compared to the same period last year.

- Information processing services are improving in profitability and progressing smoothly in Q4.
- While system development services are performing well in sectors like finance, a delay in a development project has led to a decrease in quarterly operating profit compared to the same period last year, resulting in a lower profit margin.

Summary of consolidated balance sheet

End of March 2023

Unit: million Yen

<p>Current assets 10,246</p> <p>Cash and deposits 2,310 Accounts receivable 6,035</p>	<p>Total liabilities 15,048</p> <p>Current liabilities 9,294 Non-current liabilities 5,753</p> <p>Interest-bearing liabilities Short-term 3,138 Long-term 5,367</p>
<p>Non-current assets 22,384</p> <p>Buildings and structures 10,362 Land 2,966 Intangible fixed assets 2,093 Investment securities 3,566</p>	<p>Net assets 17,582</p>

Total assets: 32,630
Shareholders' equity ratio: 53.9%

End of March 2024

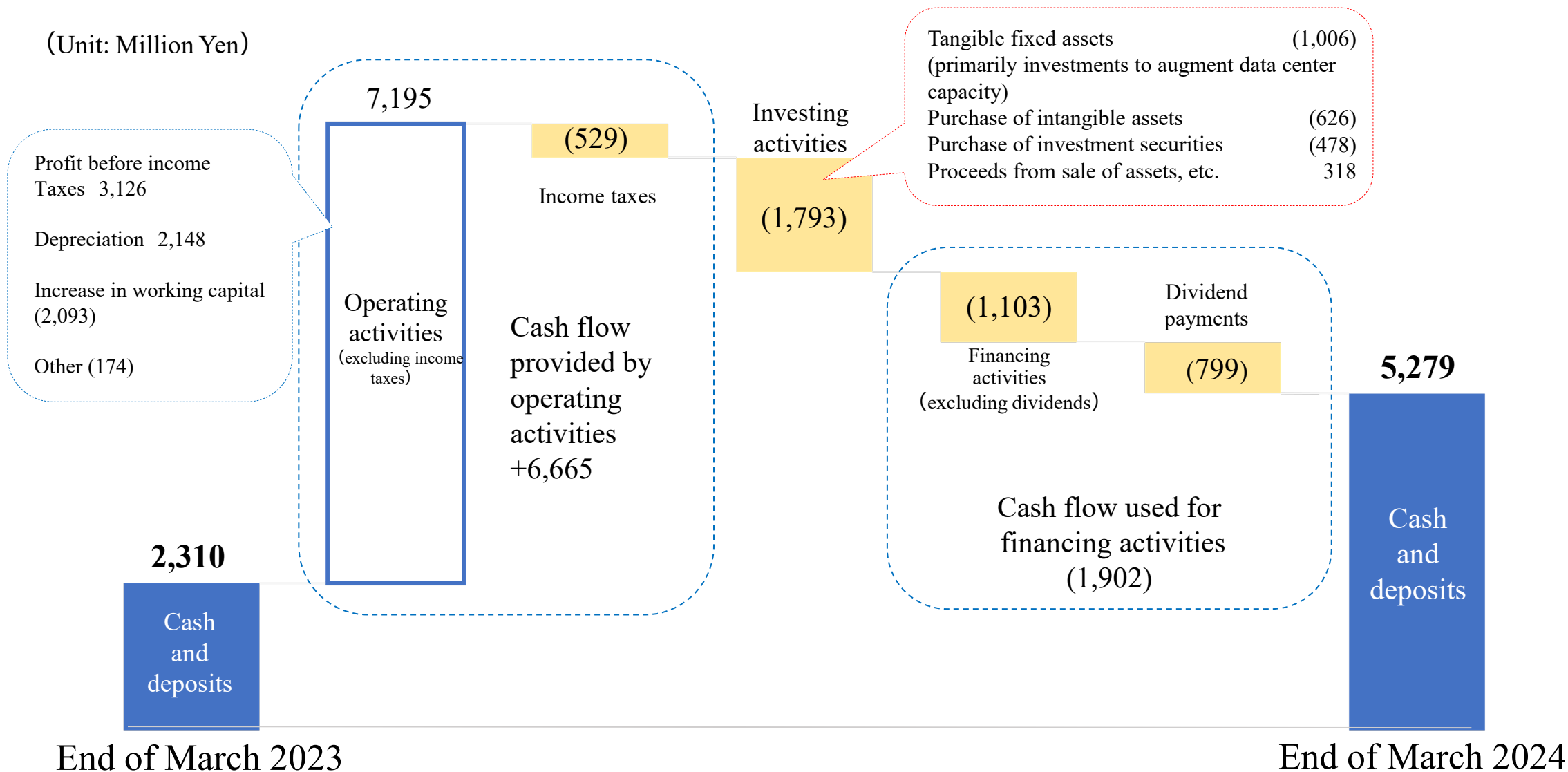
Unit: million Yen

<p>Current assets 12,813 (YoY +2,567)</p> <p>Cash and deposits 5,279 Accounts receivable 5,739</p>	<p>Total liabilities 17,510 (YoY +2,461)</p> <p>Current liabilities 12,045 Non-current liabilities 5,465</p> <p>Interest-bearing liabilities Short-term 2,818 Long-term 4,804</p>
<p>Non-current assets 24,793 (YoY +2,409)</p> <p>Buildings and structures 10,609 Land 2,954 Intangible fixed assets 2,233 Investment securities 4,854</p>	<p>Net assets 20,097 (YoY +2,515)</p>

Total assets: 37,607
Shareholders' equity ratio: 53.4%

Summary of Consolidated Cash Flow

(Unit: Million Yen)



End of March 2023

End of March 2024

Information processing services

Data center and cloud services

- ✓ Company's own cloud services
- ✓ Cloud services for companies (SaaS, etc.)
- ✓ Co-location services for companies

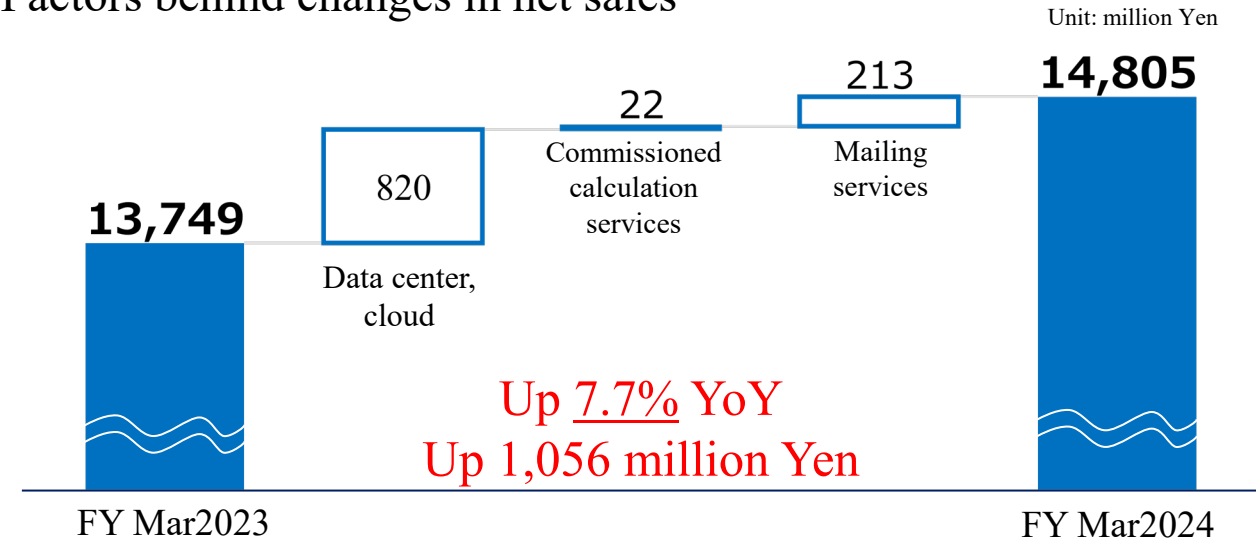
Commissioned calculation services

- ✓ Platform for sales management and fee settlement for SS (Gas stations) (share of over 30% in Japan)
- ✓ Platform for fee settlement compatible with smart meters for propane gas businesses (brand name: PROPANET)

Mailing services

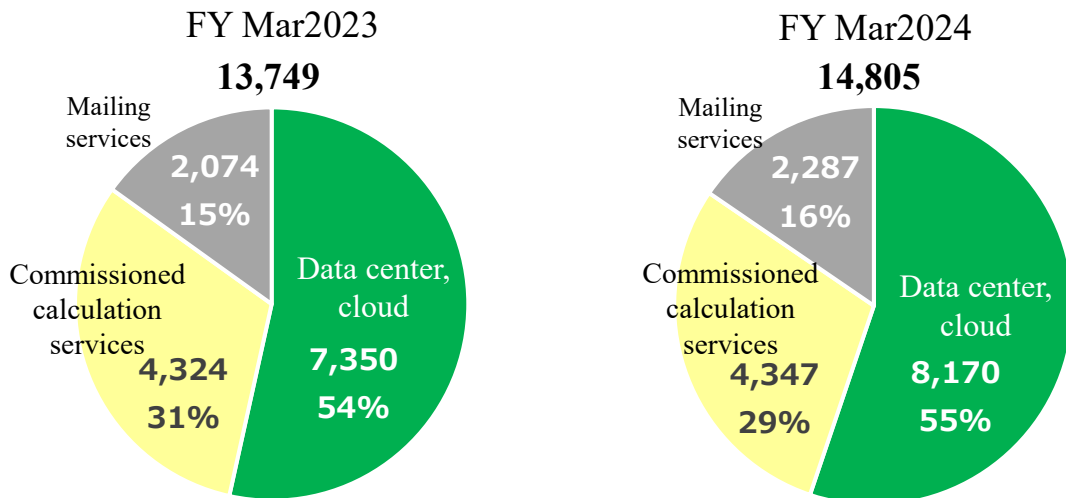
- ✓ Printing and mailing services for general corporations and government agencies
- ✓ Hybrid distribution service combining printed materials and e-mail

Factors behind changes in net sales



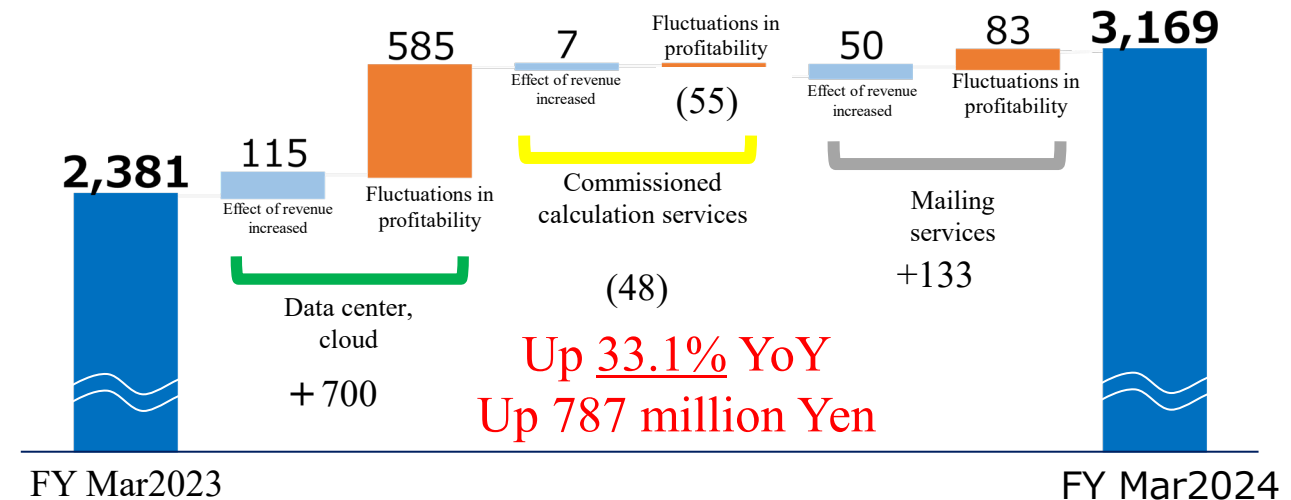
Net sales by service

Unit: million Yen



Factors behind changes in gross profit

Unit: million Yen



Note: Amounts for net sales, gross profit and changes for each are rounded down to the nearest million Yen. The rate of year-on-year change is rounded to the first decimal place. Totals, breakdowns and changes may not match due to rounding.

System development services

Commissioned development

- ✓ System for energy industry-related companies
- ✓ System for financial institutions
- ✓ System for transportation system-related companies
- ✓ Space-related systems (commissioned development, inspection / tests and operation / evaluation analysis)
- ✓ System for the distribution industry, general companies, and manufacturers
- ✓ security-related system
- ✓ System for communication businesses
- ✓ Embedded control related system

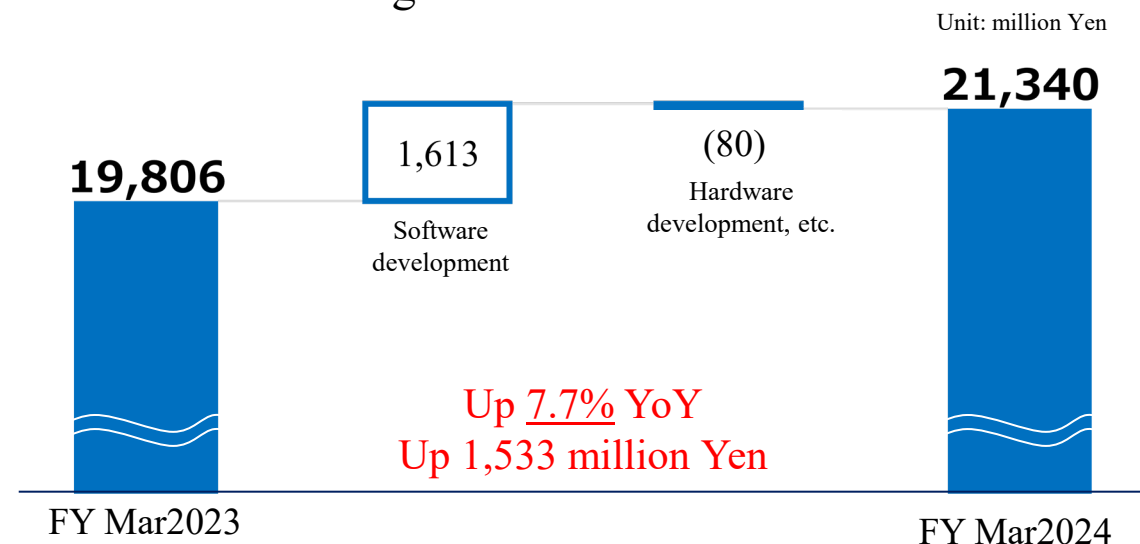
System product development

- ✓ Financial products (unsecured loan systems: Loan Ranger UC, costing systems for financial institutions: ABC Financial, etc.)
- ✓ Credit settlement systems (i-Gateway), settlement system linked to Pos, etc.
- ✓ Security-related (vulnerability diagnosis, Darktrace, etc.)
- ✓ DX-related products (systems to improve operational efficiency, RPA, etc.)

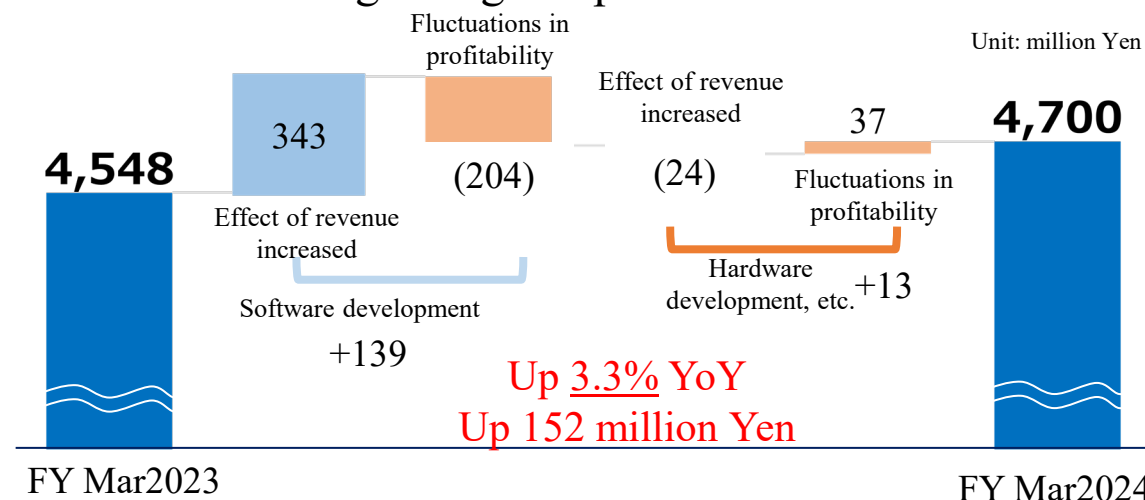
Net sales by service

Net sales (million Yen)	FY Mar2023	FY Mar2024	Rate of change
Software development	17,852	19,466	9.0%
Hardware, etc.	1,954	1,873	(4.1%)

Factors behind changes in net sales



Factors behind changes in gross profit

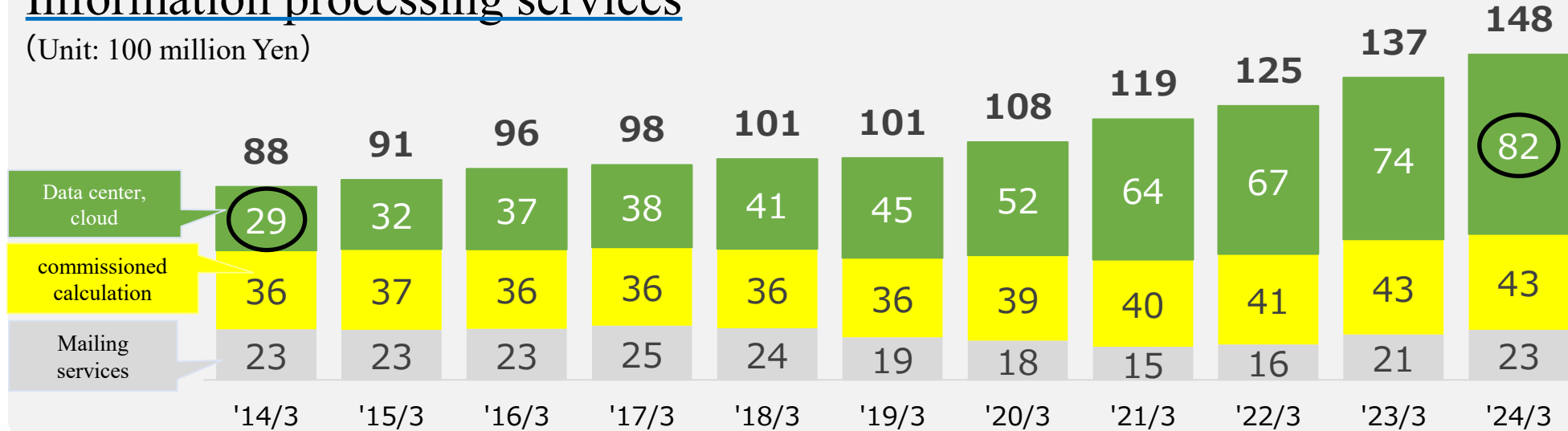


Note: Amounts for net sales, gross profit and changes for each are rounded down to the nearest million Yen. The rate of year-on-year change is rounded to the first decimal place. Totals, breakdowns and changes may not match due to rounding.

Trends in net sales by service

Information processing services

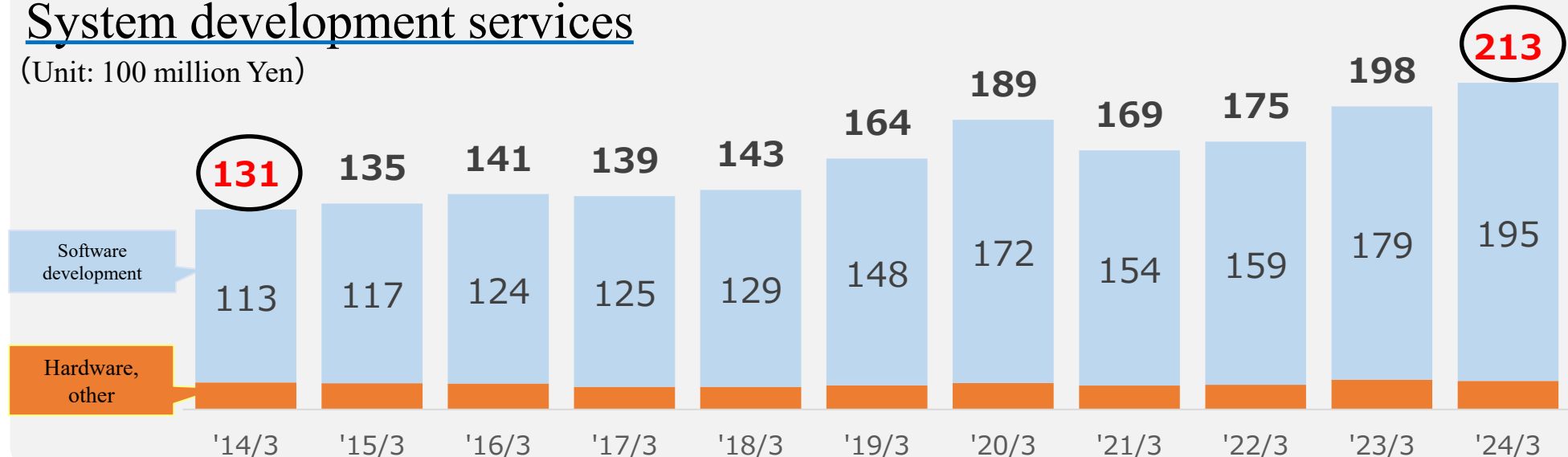
(Unit: 100 million Yen)



Data center and cloud services grew **2.8 times** over in 11 years

System development services

(Unit: 100 million Yen)



System development services grew **1.6 times** over in 11 years

Earnings forecasts for fiscal year ending in March 2025

We forecast 40,420 million Yen in net sales, 3,250million Yen in Operating Income, 2,625million Yen in Net profit.
The effect on Net profit from the sale of investment securities:+200m.Yen(FY Mar2024),+450m.Yen(FY Mar2025)

(Unit: Million Yen)	FY Mar2024 Actual	FY Mar2025 Earnings forecasts	YoY rate of change
Net sales	37,763	40,420	7.0%
Operating profit	2,887	3,250	12.6%
Ordinary profit	2,935	3,225	9.9%
Net profit attributable to owner of parent	2,197	2,625	19.4%
Operating profit rate	7.6%	8.0%	+ 0.4points
Ordinary profit rate	7.8%	8.0%	+0.2points
Net profit rate	5.8%	6.5%	+0.7points

Note: Amounts are rounded down to the nearest million Yen, and the rate of year-on-year change is rounded to the first decimal place.

Shareholder Returns

Dividends for March 2024: 27 Yen in dividends per share (annual dividends of 53 Yen)

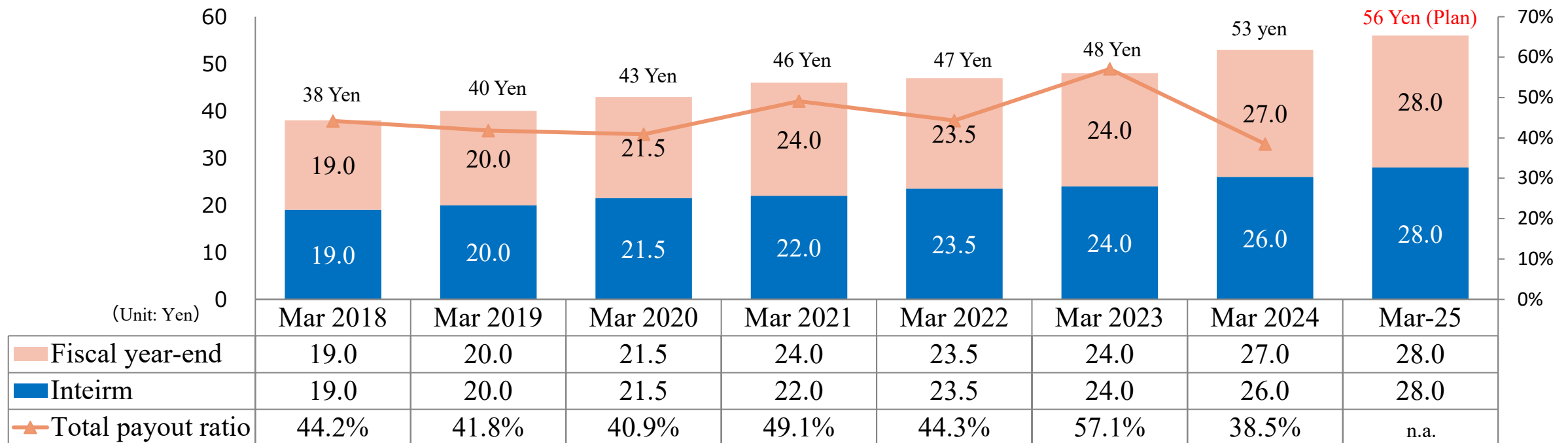
Annual dividends per share were increased for 12 straight fiscal years.

Plans for annual dividends in fiscal year ending in March 2025

Annual dividends per share of 56 Yen, up 3 Yen YoY, aiming for the 13th straight fiscal year of higher dividends

Shareholder Return Policy

Our aim is to have a total payout ratio of over 40%, to continue with stable dividends while retaining earnings to prepare for future capital needs.



(Unit: Yen)

Earnings in FY2024



(Unit: Million Yen)	FY Mar2023		FY Mar2024		YoY change		Relative to forecasts (Released on May 9, 2023)	
	Amount	Relative to sales	Amount	Relative to sales	Change	Rate of change	Change	% achieved
Net sales	34,988	100.0%	37,763	100.0%	2,774	7.9%	63	100%
Cost of sales	27,814	79.5%	29,515	78.2%	1,700	6.1%	--	--
Gross profit	7,174	20.5%	8,248	21.8%	1,073	15.0%	--	--
SG&A expenses	5,044	14.4%	5,360	14.2%	315	6.3%	--	--
Operating profit	2,129	6.1%	2,887	7.6%	758	35.6%	137	105%
Ordinary profit	2,175	6.2%	2,935	7.8%	760	34.9%	35	102%
Net profit attributable to owners of parent	1,343	3.8%	2,197	5.8%	854	63.6%	177	109%

Note: Amounts are rounded down to the nearest million Yen, and relative to sales, rate of changes and % achieved are rounded to the first decimal place.

Quarterly earnings in FY2024



(Unit: Million Yen)	Q1		Q2		Q3		Q4	
	Amount	Relative to sales	Amount	Relative to sales	Amount	Relative to sales	Amount	Relative to sales
Net sales	9,184	100.0%	9,795	100.0%	9,234	100.0%	9,550	100.0%
Cost of sales	7,155	77.9%	7,594	78.6%	7,255	78.6%	7,511	78.6%
Gross profit	2,028	22.1%	2,201	21.4%	1,980	21.4%	2,039	21.4%
SG&A expenses	1,371	14.9%	1,282	14.3%	1,322	14.3%	1,385	14.5%
Operating profit	657	7.2%	918	7.1%	658	7.1%	654	6.8%
Ordinary profit	702	7.6%	898	7.5%	691	7.5%	644	6.7%
Net profit attributable to owners of parent	438	4.8%	603	5.0%	460	5.0%	696	7.3%

Note: Amounts are rounded down to the nearest million Yen, and relative to sales are rounded to the first decimal place.

Earnings in FY Mar2024 by service

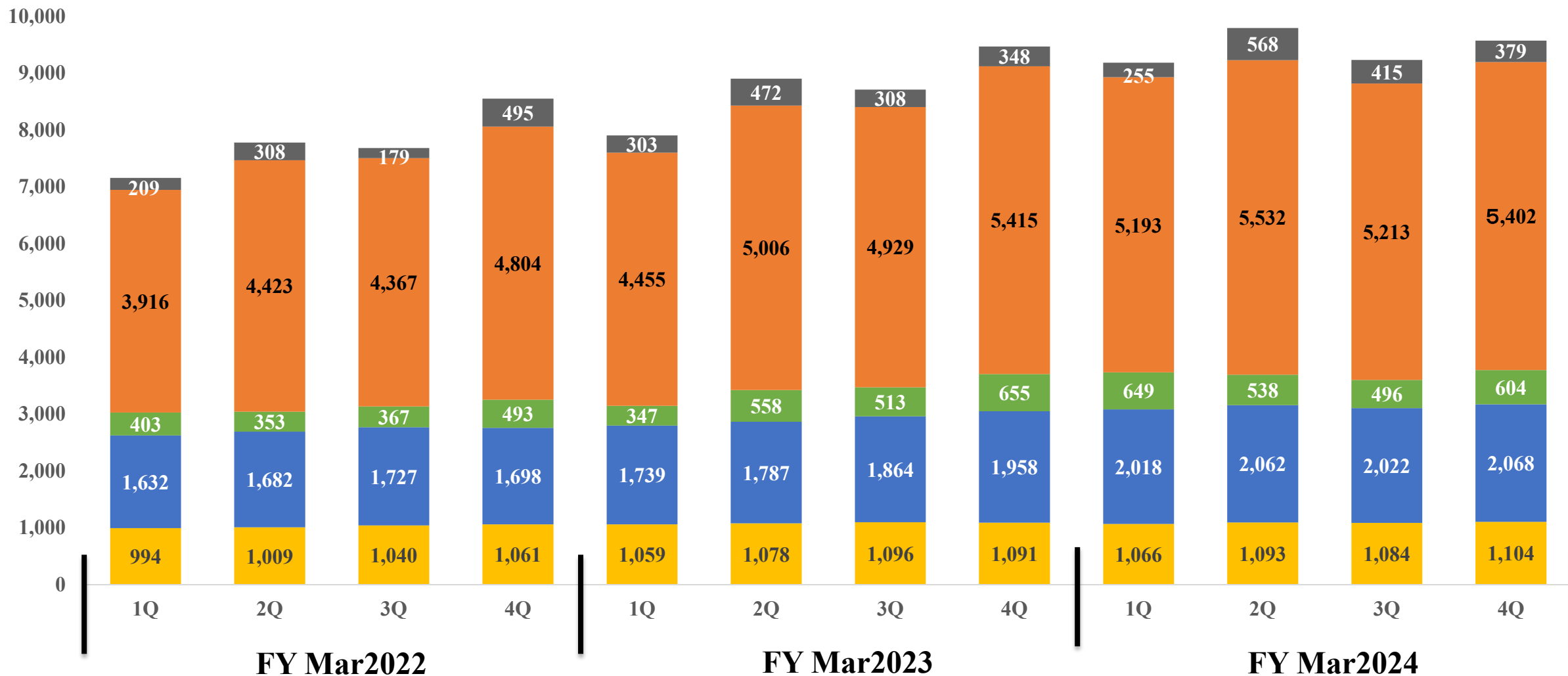
(Unit: million Yen)		FY Mar2023		FY Mar2024		YoY change	
		Amount	Profit rate	Amount	Profit rate	Change	Rate of change
Information processing services	Net sales	13,749	--	14,805	--	1,056	7.7%
	Gross profit	2,381	17%	3,169	21%	787	33.1%
	Operating profit*	245	2%	979	7%	733	298.4%
System development services	Net sales	19,806	--	21,340	--	1,533	7.7%
	Gross profit	4,548	23%	4,700	22%	152	3.3%
	Operating profit*	1,855	9%	1,755	8%	(100)	(5.4%)
Product sales	Net sales	1,432	--	1,617	--	184	12.9%
	Gross profit	243	17%	378	23%	134	55.0%
	Operating profit*	28	2%	153	9%	124	441.9%
Total	Net sales	34,988	--	37,763	--	2,774	7.9%
	Gross profit	7,174	21%	8,248	22%	1,073	15.0%
	Operating profit*	2,129	6%	2,887	8%	758	35.6%

*The Operating profit is an estimated reference figure.

Note: Amounts are rounded down to the nearest million Yen, and profit rates and rates of change are rounded to the first decimal place.

Changes in quarterly net sales by service

Unit: million Yen



■ Commissioned calculation
 ■ Data center, cloud service
 ■ Mailing service
 ■ System development services

Note: Amounts are rounded down to the nearest million Yen, and the totals may not match.

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